



Santander Names Scott Baldinelli as Head of New England Middle Market Banking

Veteran business development, relationship management and sales professional to oversee key market for Santander's Commercial Banking Division

BOSTON, March 29, 2021 – Santander Bank, N.A. ("Santander Bank" or "Santander") today announced the appointment of Scott Baldinelli as Head of New England Middle Market Banking. Baldinelli will report to Joe Abruzzo, Head of Commercial Banking for Santander Bank.

Baldinelli will lead business development, market growth and relationship management for Commercial Banking's middle market segment in New England, encompassing the company's Boston-based location. The industry veteran will assume the role from Robert Cerminaro, who was recently promoted to Head of Mid-Corporate Banking in Santander's Commercial Banking division.

"Scott epitomizes Commercial Banking's 'getting personal' philosophy because his business development approach centers around sustaining meaningful partnerships with clients," said Abruzzo. "His nuanced understanding of the Boston and New England markets, coupled with his keen eye for business planning, will help elevate Commercial Banking's middle market growth strategy."

Prior to joining Santander, Baldinelli served as Senior Vice President and Division Sales Executive in the Commercial Banking group at Wells Fargo, where he was responsible for new business development throughout the Northeast region as well as Eastern Canada. During his nearly two-decade tenure at Wells Fargo, Baldinelli held various sales and relationship management roles within Commercial Banking and Asset Based Lending and developed extensive strategic leadership experience and expertise in a variety of disciplines including credit, treasury, and fixed income investing.

Baldinelli earned his B.S. in management from Providence College.

[Santander Bank, N.A.](#) is one of the country's largest retail and commercial banks and an active provider of capital, treasury management, risk management and international solutions. Santander earns the loyalty of its commercial banking clients by offering services that help them manage their operating needs, maximize their working capital and grow their businesses domestically and internationally. The Bank is a wholly-owned subsidiary of Madrid-based Banco Santander, S.A. (NYSE: SAN) - one of the most respected banking groups in the world with more than 148 million customers in the U.S., Europe, and Latin America. For more information, please visit www.santanderbank.com/us/commercial.

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