

Santander Bank Appoints Laura Fazio to Lead its Commercial Banking Technology, Media and Telecommunications Business



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Santander Bank today announced that technology, media and telecommunications (TMT) banking veteran Laura Fazio has been appointed to head TMT Banking in its Commercial Banking division. Laura is responsible for leading the Commercial Bank's national strategy and investment across the TMT sector. She is based in New York City and reports to Robert Rubino, Santander's co-president and head of Commercial Banking.

“With more than 25 years of experience working with TMT clients, Laura understands the nuances of working with companies in this sector and is the perfect leader to head this business,” said Rubino. “Laura’s addition underscores the continued investment we are making in our corporate finance and capital markets expertise in order to deliver value-added ideas and solutions to clients domestically and internationally.”

Fazio comes to Santander from Twin Oaks Advisors, a boutique investment banking advisory firm that she founded in 2010. As the managing principal, she advised small cap and middle market technology, media and entertainment companies seeking strategic advisory solutions as well as structured capital investment from institutional investors. Prior to Twin Oaks Advisors, Fazio worked at Aladdin Capital Management where she was managing director and head of telecom, media and technology. Before Aladdin Capital Management, Fazio worked at Deutsche Bank where she headed media and entertainment structured product and Dresdner Kleinwort where she headed TMT capital markets and corporate finance. She led over \$5 billion in structured debt and equity financing for the TMT sector at those two organizations.

Fazio earned a B.A. from American University and an MBA from the Thunderbird School of Global Management at Arizona State University.

[Santander Bank, N.A.](#) is one of the country’s largest retail and commercial banks and an active provider of capital, treasury management, risk management and international solutions to thousands of corporate and institutional clients across a wide variety of industries and geographies in the United States. Offering specialty groups of experienced bankers in Asset Based Lending, Government Banking, Auto Finance, Commercial Real Estate Banking, Commercial Equipment & Vehicle Financing, Technology, Media & Telecommunications (TMT), Healthcare, Transportation & Logistics, Food & Beverage and Consumer Retail, along with experts in Middle Market and Global Banking & Markets, Santander earns the loyalty of its commercial banking clients by offering services that help them manage their operating needs, maximize their working capital and grow their business domestically and internationally. The Bank is a wholly-owned subsidiary of Madrid-based Banco Santander, S.A. (NYSE: SAN) - one of the most respected banking groups in the world with more than 125 million customers in the U.S., Europe, and Latin America. For more information, please visit www.santanderbank.com.

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